

NEWS SUMMARY

FEBRUARY 2011

FLYING SALES TEAM TRIP TO THE ROUSSILLON

We like to begin each year with an educational visit for the Sales team to a new wine region and so this year our 18 strong team made a flying visit to see Chapoutier's expanding presence in the Roussillon, based around the Domaine de Bila-Haut in the village of Latour de France, where Michel Chapoutier discovered a large parcel of old vines that are now farmed bio-dynamically.

This picture of Nina Sears, taken in the Occultum Lapidem vineyard on the Domaine, demonstrates that a rolling stone gathers no moss - perhaps in this case because it is so windy, with the local version of Le Mistral, known as the La Tramontane howling down from the Pyrenees.

